

Most people don't realize our 50+ Products
can impact every line of a P&L



The business
behind business®

Revenue



Better People = More Revenue
Recruiting, Performance, Training,
Increase Productivity, Screening

- COGS



Labor - right people in right place,
Risk & Safety, Performance,
Job Costing, Wellness,
FSA, Leave Management,
401(k), Commuter Benefits,
Int'l Compliance / Reporting

Gross Income

- Op Expense



Payroll Cost, HR Cost,
Salaries, Time & Attendance,
Ben Admin, Talent, Mobile
Screening & Selection,
Unemployment, Expense Mgt,
Paperless, Document Storage,
Vendor Consolidation,
Compensation Modeling

*Net Op Income
(EBITDA)*

- ITDA



Tax Credit Services

Profit