

**THURSDAY, NOVEMBER 30, 2017**

7:30 – 8:30 a.m.	<b>Registration/Continental Breakfast</b>	<b>Atrium</b>
8:30 – 9:30 a.m.	<b><i>Role of Finance Director in Economic Development</i></b> <i>Joe Murray, Springsted Inc</i>	<b>Salon ABCD</b>
9:30 – 10:30 a.m.	<b><i>What is the Role of the Joint Review Board for Counties and Schools</i></b> <i>Tim Casper, Madison College and Norm Cummings, Waukesha County</i>	<b>Salon ABCD</b>
10:30 – 10:45 a.m.	<b>Break</b>	
10:45 – 11:45 a.m.	<b><i>TIF State Compliance</i></b> <i>Stacy Leitner, Wisconsin Department of Revenue Scott Shields, Wisconsin Department of Revenue Kristin Filipiak, Wisconsin Department of Revenue</i>	<b>Salon ABCD</b>
11:45 a.m. – Noon	<b>WGFOA Business Meeting</b> <i>Gary D. Olsen, WGFOA President</i>	<b>Salon ABCD</b>
Noon – 1:00 p.m.	<b>Lunch</b>	
1:00 – 2:00 p.m.	<b><i>Economic Update</i></b> <i>Craig Elder, Robert W. Baird</i>	<b>Salon ABCD</b>
2:00 – 3:00 p.m.	<b><i>Financing Economic Development–Developer Incentives &amp; PACE</i></b> <i>Andrew T Phillips, vonBriesen &amp; Roper Andrew J Guzikowski, vonBriesen &amp; Roper</i>	<b>Salon ABCD</b>
3:00 – 3:15 p.m.	<b>Break</b>	
3:15 – 4:00 p.m.	<b><i>TIF Project Examples</i></b> <i>Mike Davis, City of Middleton &amp; Bill Burns, City of Middleton</i>	<b>Salon ABCD</b>
4:00 – 5:00 p.m.	<b><i>Workforce Development</i></b> <i>Rhonda Suda, Southwest WI Workforce Development Board Rene Daniels, North Central Wisconsin Workforce Development Board</i>	<b>Salon ABCD</b>
5:00 p.m.	<b>Reception/Networking Event</b> <i>Sponsors: Baker Tilly Virchow Krause LLP, and Springsted Inc. Light Refreshments with Entertainment by Piano Fondue</i>	<b>Salon EFGH</b>

**FRIDAY, DECEMBER 1, 2017**

7:30 – 8:30 a.m.	<b>Registration/Breakfast Buffet</b>	<b>Atrium</b>
8:30 – 9:45 a.m.	<b><i>The County's Role in Economic Development</i></b> <i>Mark D. O'Connell, Wisconsin Counties Association</i>	<b>Salon ABCD</b>
9:45 – 10:00 a.m.	<b>Break</b>	
10:00 – 11:00 a.m.	<b><i>Economic Development – Program Tools and Updates from State Agencies</i></b> <i>Barb LaMue, WI Economic Development Corp. &amp; Dean Prestegaard, WI DOT Division of Transportation Investment Management</i>	<b>Salon ABCD</b>
11:00 a.m. - Noon	<b><i>Economic Development Deal Packaging – Local Professionals' Perspective</i></b> <i>Patrick Schloss, City of West Allis Community Development Ed White, Sauk County Development Corporation</i>	<b>Salon ABCD</b>

**WGFOA Board Meeting – Wednesday, November 29, 2017 at 5:30 p.m. – Room [Hospitality room 226](#)  
Members are welcome to attend.**